

# Project Study | 15 ECTS

## Sales | Business Development



### Who we are

[droov](#) aims to provide UberEats-level technology to restaurants worldwide. Our self-service solution allows small eateries to create their own branded stores and set up pickup and delivery operations in mere minutes, making them independent and competitive as larger chains

### Who you are

- Fluent in German & English
- Curious how to scale a SaaS startup
- You do get the work done
- Self-started and a good team-player

### Our working stack



### About PS

- We support and guide all organisational matters of this Project Study
- The module is supervised by the TUM Entrepreneurship Research Institute (ERI)
- The work schedule can be discussed with each applicant individually
- You can apply alone or as a team

### What we offer

- Work directly with the founder to increase inbound traction
- Engage in direct sales activities
- Earn sales commission for every onboarded customer

# Apply now

Send an email to [hello@droov.io](mailto:hello@droov.io) with :

- 3-4 sentences explaining your motivation to apply
- Desired start date