



## Project Study in Business Development (f/m/d)



Market  
Research



Customer  
Focus



Design  
Thinking



Flexible  
Hours

### Your role

- use Design Thinking to identify new market opportunities for bliro's AI notetaker
- work in close collaboration with bliro's founders
- talk to customer and users; conduct desk research
- work independently and manage your own project
- support Engineering, Product and Leadership with your insights

### Skills, Knowledge, and Expertise

There is no list of minimum requirements for this position. We care much more about your motivation and ability to help us build cutting edge software than we care just about your CV.

The only disclaimer: For a Project Study, you have to be enrolled at Technical University Munich.

### Your project study

- start date: as soon as possible (please indicate if you want to join with a fellow student and your preferred starting date)
- you will conduct regular 1:1s and team check-ins with bliro's CEO
- a rough structure and supporting material will be provided - inside this structure you can work completely independent
- we have an office space in central Munich and like to organize office days and dinners with the team. Still the majority of your work can be fully remote

### About bliro

We set out to build a product that can impact the working life of millions of individuals: bliro's AI Notetaker. Everyday people have meetings, take notes, write follow up messages, document tasks somewhere and often enough: forget everything they discussed in those meetings. Bliro replaces this workflow by recording, transcribing and making insights out of human conversations accessible. So far hundreds of users from dozens of different companies use bliro.

We are a small team of business masterminds and digital product enthusiasts that loves to work together with our customers and users to build user focussed and AI driven software.

### How to apply

This sounds like an opportunity to you? Just send your CV(s) and preferred start date via Email to [m.schweitzer@bliro.io](mailto:m.schweitzer@bliro.io). We are looking forward to welcoming you to our team!

In the meanwhile check out our [website](#) and [Linkedin page](#).