

Business development project

At Galactify we are revolutionizing the way we work with computers.

Galactify is a workflow tool that uses its patented infinite zooming interface to help managers and teams visualize operational processes to improve alignment, collaboration and productivity. Galactify's 3D interface works on today's computers - and we already have AR/VR devices on our roadmap.

We are bootstrapped and growing continuously, even faster with you!



Your Project

- We will chose a market segment and test some of Galactify's use cases and communication approaches.
- We will test different markets and personas to expand our business.
- You will work closely with Galactify's CEO.
- You will get to know a whole sales cycle: from finding the right leads to engaging with them in a language they understand until to onboarding the new customer. Your project will help us to triple our revenue in 2023!
- Your project can start: now.

A day in a project could look like:

Start:	LinkedIn and E-Mail outreach
Be creative:	Create a video or a presentation to explain Galactify's value to your customer segment
Connect:	Lunch at Wayra - with you colleagues or other startups working here
Improve:	Test marketing automations
Empathize:	Conduct user tests to understand pains and needs of our users



Your Benefits

- You will learn how to communicate with prospects and clients.
- You will actively shape a young company.
- You will find a flexible and structured working environment.
- You will have the possibility to get to know the Munich Startup-Eco-System @Wayra at the coffee-machine.



Your Profile

- You have a structured working style.
- You are fluent both in German and English.
- You have first experience in business development, sales and marketing.
- You have a talent for telling stories and a feeling for the right words for your audience.
- You are both a team player and self motivated.

Drop us an E-Mail: takeoff@galactify.com

Even better - call our CEO Gregor: 0171 33 21 308